ASIAN DEVELOPMENT BANK

**R-PAPER** 

# **ANTICORRUPTION**

**POLICY** 

Strategy and Policy Office June 1888

## **ABBREVIATIONS**

ADB BPMSD COSO CRS DMC	- - -	Asian Development Bank Budget, Personnel & Management Systems Department Central Operations Services Office Congressional Research Service Developing Member Country
GDP	-	Gross Domestic Product
IBRD	-	International Bank for Reconstruction and Development
IFI	-	International Financial Institutions
IMF	-	International Monetary Fund
MDB	-	Multilateral Development Bank
NGO	-	Nongovernment Organization
OAS	-	Office of Administrative Services
OAS	-	Organization of American States
OECD	-	Organization for Economic Cooperation and Development
OGA	-	Office of the General Auditor
OGC	-	Office of the General Counsel
SPO	-	Strategy and Policy Office
TA	-	Technical Assistance
TI	-	Transparency International
UNDP	-	United Nations Development Programme
USAID	-	United States Agency for International Development

## NOTE

In this Report, "\$" refers to US dollars.

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### EXECUTIVE SUMMARY

The problem of corruption, here defined as the misuse of public **or private office** for **personal** gain, is an ancient one that can be found in every government. It can also be found in the private sector, and in the interactions between the public and private sectors. A balanced approach to combating corruption must address both sides of the equation, and make it more difficult and risky for those who would give bribes as well as those who would receive them.

Recently, a powerful combination of factors has emerged in donor and **recipient** countries that is providing momentum to the global anticorruption effort. At the same time, the latest empirical analysis is demonstrating that although the effects of corruption are complex and varied, it clearly exerts a negative impact upon development. As a result, the environment in which multilateral development banks **(MDBs)** operate has changed. Pressure for more active measures against bribery and graft is no longer likely to be isolated and sporadic, but will remain an important element of the broader debate over good governance and sound development management.

As a major multilateral development institution and one of the leading sources of development funding in the Asian and Pacific Region, the Asian Development Bank (ADB) welcomes this emphasis on anticorruption initiatives as part of its broader work on governance issues. The Bank's Board paper, *Governance:* Sound Development *Management*, recognizes the importance of accountability for public officials, and transparency and predictability in government operations--critical principles in the fight against corruption.'

At the broadest level, the Bank's **anticorruption** policy is intended to reduce the burden that widespread, systemic corruption exacts upon the governments and economies of the region. More specifically, the Bank's policy is centered upon three objectives:

- supporting competitive markets, and efficient, effective, accountable, and transparent public administration as part of the Bank's broader work on governance and **capacity** building;
- supporting promising anticorruption efforts on a case-by-case basis and improving the quality of the Bank's dialogue with its developing member countries (DMCs) on a range of governance issues, including corruption; and
- (iii) ensuring that the Bank's projects and staff adhere to the highest ethical standards.

The bulk of the Bank's effort will be directed toward broader measures to improve the quality of governance in the **DMCs**. This effort will have two components. The first will seek to reduce the **scope** of direct government intervention in the economy, in the belief that markets should be efficient, competitive, and have as few barriers to entry and exit as possible. This will reduce the opportunity **for** firms or officials to take advantage of **artificially** restricted markets or suboptimal pricing to, demand monopoly rents.

R151-95: Governance: Sound Development Management, 17 August.

The second **component** will focus upon supporting improvements in public administration and public sector management. Efforts to strengthen management information systems, for example, should enhance transparency and accountability, and strengthen the **capacity** of governments to monitor their expenditures. Measures to strengthen audit functions or to ensure adequate control over disbursements can play the dual role of helping to improve performance while making theft and embezzlement more easily detected. Procurement **reform**, which the Bank is already pursuing in a number of the **DMCs**, can reduce costs while **making** fraud and abuse more difficult to perpetrate. Steps to strengthen civil **service** establishment management will help to eliminate "ghost employees," and efforts to decompress pay scales and improve employment conditions **will** lower the incentive for **illicit** behavior. Measures to improve procedures **for** recruitment and promotion should help avoid abuses of patronage, nepotism, and favoritism, and help foster the creation of an independent, meritocratic civil service. The **reengineering** and streamlining of business processes can improve the efficiency and effectiveness of the public sector while simultaneously **reducing** opportunities for corruption.

In advancing such initiatives, the Bank affirms its desire to adopt a proactive and not a reactive stance. Most priority governance initiatives will have significant positive externalities that will make corrupt behavior more **difficult** to engage in and more readily detected once it occurs. Over the longer term, the Bank is likely to be much more effective if it focuses **its** anticorruption efforts upon measures for prevention and not on short-term efforts aimed at prosecution.

The Bank may also be called upon to assist the DMCs in pursuing an explicit anticorruption program. Bank assistance will be guided by three considerations: (i) the extent to which Bank assistance is requested by the DMC; (ii) the degree to which the request is consistent with the Bank's broader country operational strategy and ongoing efforts in the field of governance and capacity building; and (iii) the extent to which the request falls in an area where the Bank has expertise. Under this element of the policy, the Bank may also support regional anticorruption initiatives or anticorruption-related research.

ADB staff should exercise caution in addressing several sets of initiatives that will typically remain beyond the Bank's scope of involvement. They include efforts to influence the domestic debate within the DMCs regarding an anticorruption strategy or set of anticonuption initiatives: anticorruption programs that are highly politicized in nature and targeted at a particular individual or political party; and initiatives that are largely cosmetic and designed to foster the illusion of progress without the substance. To ensure consistency with the Bank's Charter, any anticorruption initiatives supported by the Bank must be apolitical in nature and motivated solely by essential economic considerations or concerns about the probity of Bank operations.

The Bank has several mechanisms for engaging in dialogue with the **DMCs** on issues of governance (including **corruption**), ranging from the country operational strategy and the country assistance program discussions, to country portfolio review missions, to project appraisal, implementation, and review missions. Bank <code>staff</code> charged with country strategy and program formulation, including the drafting of the country operational strategy and country assistance program documents, as well as staff responsible for loan or TA projects, should address corruption in the context of broader governance and capacity building issues. They should be knowledgeable about issues of **corruption** and **its** impact within their particular geographic and/or **sectoral** sphere of operations. They will use these mechanisms to discuss

and recommend ways in which the Bank can help advance the principles of sound development management, including measures that would help to combat corruption, in any country where corruption affects Bank projects and the country's general prospects for economic growth.

Country portfolio review missions and project review missions may provide a useful venue for discussing the policies and practices that impede the efficient implementation of Bank projects. Under most circumstances, staff who suspect that corruption may have occurred or be occurring within a given Bank project should follow the procedures outlined in paragraph 64 of this document and report the matter to the Office' of the General Auditor, who will determine the optimal course of action. In rare cases where rapid follow-up actions may be needed, staff can address such issues explicitly with the relevant company, executing agency or appropriate investigative agencies after clearance from their director and Office of the General Counsel (OGC). Any discussion with a given firm or government agencies should, however, be limited to a specific Bank operation or set of operations.

If the Bank's efforts to reduce illicit behavior among its **DMCs** are to be credible, it is essential that Bank staff be beyond reproach and the Bank's internal regulations and procedures support the highest ethical standards. Toward this end, the third pillar of the Bank's antiwnuption policy calls for more robust internal measures to enhance the integrity of Bank operations along five dimensions: (i) maintaining the integrity of Bank lending and **TA** operations; (ii) strengthening the Bank's procurement policy; (iii) updating the Bank's Code of Conduct and creating independent internal reporting mechanisms to address allegations of **corruption** among Bank staff or within Bank operations; (iv) improving the quality of oversight for Bank loans and TA grants; and (v) ensuring that all Bank staff are familiar with the **anticorruption** policy and act in a manner consistent with both the letter and the spirit of the policy.

If there is credible evidence of corruption in a Bank-financed loan or TA grant, the Bank will address the issue in dialogue with the DMC. Breaches of specific loan regulations or covenants **could** result in a decision by Management to blacklist the **firm** involved, suspend disbursements, or cancel the loan.

In keeping with the evolving practice of IMF and the **World** Bank, Management and **staff\_will** consider issues of corruption more explicitly in the formulation of the country operational strategy and the country assistance program. Cases may occur in which corruption has reached such proportions that it poses a significant impediment to the probity of Bank operations or the attainment of a count@ fundamental development objectives. Under such circumstances, Management **could** elect to lower or suspend Bank lending and TA operations to that **country** after consultation with the country and the Board.

Conversely, **situations** may also exist where a given **country** has made significant progress in improving the efficiency, **effectiveness** and integrity of Its public and private sectors. Under such circumstances, Management may elect to accelerate the lending program or provide additional TA resources to ensure sustainability for the reforms.

In light of the 'complex and highly differentiated nature of **corruption**, it is important that Bank Management and staff be granted some degree of flexibility In dealing with individual cases within the parameters laid **out** in this policy. While acknowledging the need for fairness and consistency in its operations, and strongly affirming the importance of a "zero

tolerance' policy when credible evidence of corruption exists among Bank staff or projects, the Bank notes that different **types** of corruption will require different responses. There is a need for careful judgment based on accurate information and the specifics of the situation. The Bank's anticorruption effort will place particular emphasis upon the implementation of practical and cost-effective prevention control measures, in a fashion consistent with the **Charter principle** of 'economy and **efficiency."** 

An Anticorruption Task Force under the leadership of the Project Coordination and Procurement Division was recently convened to examine Bank procurement policy. Having taken into account the advantages of harmonizing the antiwrfuption effort among the MDBs with regard to procurement and the engagement of consultants, the Bank will introduce anticorruption provisions effectively identical to those adopted by the World Bank in respect of rejection of proposals, loan cancellation, declaration of ineligibility and inspection rights. The Bank will also introduce an optional "no bribery pledge" in the bid form that will be similar to that of the World Bank. It will also introduce a mandatory clause that, when the contract is to be financed wholly or partly by the Bank, the contract documents shall include an undertaking by the contractor that no fees, gratuities, rebates, gifts, commissions or other payments, other than those shown in the bid, have been given or received in connection with the procurement process or in the contract execution. Following the adoption of the antiwrruption policy paper by the Board, provisions to this effect will be incorporated in the Bank's Guide/&es for Procurement and the Guidelines on the Use of Consultants by the Asian Development Bank and its Borrowers and submitted to the Board for approval. The Guidelines will be supplemented by provisions in the Bank's loan regulations allowing the Bank to cancel loans where there is evidence of corruption or fraud in connection with the award of a contract being financed by the Bank 1

With regard to the Bank's internal policies and procedures, several measures are necessary to ensure that they are consistent **with** those of other **MDBs** and evolving best practice. Currently, there are no independent channels whereby Bank staff can report possible incidents of corruption and have them investigated. Under this policy, OGA **will serve** as the **initial** point of contact for allegations of fraud and corruption among Bank projects or staff. In consultation with Strategy and Policy Office (SPO), OGC, Budget, Personnel, and Management Systems Department (BPMSD), Central Operations Services **Office** (COSO) and other relevant departments, OGA will consider appropriate measures to be adopted under this policy to ensure that all Bank staff and projects adhere to the highest standards of ethical conduct.

In May 1998, Management approved revisions to Administrative Order No. 2.02; Section 4 that contains the Code of Conduct outlining staff ethical duties, rights, and responsibilities in greater detail than was previously the case.

The Bank will undertake a number of measures to improve the quality of project monitoring and audit. The capacity of OGA will be strengthened to enable it to address **anticorruption** issues effectively. Specialized training in forensic accounting and other investigative techniques will be provided, which will also be extended to select financial analysts and project implementation officers. Ongoing OGA efforts to streamline internal work procedures to free up greater resources for audits of high-risk and high-impact areas will

Office of the General Counsel. 1986. Ordinary Operations Loan Regulations. ADB. Office of the General Counsel. 1982. Special Operations Loan Regulations. ADB,

continue. OGA will devote more time to conducting audits of project procurement-related activities, which will help prevent and detect corruption or other forms of fraud. OGA will strengthen its exchange of information with supreme audit institutions in the DMCs, and—working in collaboration with other Bank departments-k will play an active role in assessing the need to upgrade the audit capability of such institutions.

The relevant sections in the *Project Administration Instructions* and the *Loan Disbursement Handbook* will be revised to require that qualified accountant(s) be recruited by the executing or implementing agency, and that robust internal control systems and **accounting** systems be in place for a project before loan disbursement can be made. Greater resources will be made available for upgrading the quality of project monitoring and implementation missions. Consideration will be given to the design of appropriate efficiency indicators, which will be utilized in monitoring financial and physical progress on a quarterly basis. The quality of the **Bank's** management information systems will be enhanced to provide managers with more timely information for monitoring project processing, loan administration and the status of mission budget utilization.

These measures will be ineffective if Bank staff are unfamiliar with the provisions of the Bank's **anticorruption** policy and Code of Conduct or fail to exercise due diligence in the performance of their duties. While it is not the intention of this policy to turn Bank staff into "police officers," or to make the objective of reducing corruption paramount over other development goals, all departments and staff'have a strong obligation to ensure the integrity of Bank operations within their respective areas of responsibility. Bank staff should familiarize themselves **with** the content of this policy and staff guidelines, and be prepared to respond appropriately as required.

In conclusion, this paper recommends a number of concrete **actions** to establish the Bank's anticorruption policy. These measures can be broken down along three lines: recommended revisions of Bank policy and staff guidelines, new programming initiatives, and administrative changes.

### I. INTRODUCTION

- 1. The problem of corruption, here defined as the misuse of public or private office for **personal** gain, has been one of the most enduring dilemmas confronting1 governments throughout history. Although differences may exist in the nature and scope of corrupt be
  > havior, and the extent to which anticorruption measures are enforced, the phenomenon can be found at all times and within virtually every political system. It can also be found within the private sector. Indeed, the linkage between public and private sector corruption is an area of particular concern for both developed and developing countries in the Asian and Pacific Region.
- 2. Historically, concern about **corruption** has tended to **run** in cycles, in which revelations of official abuses prompted anticonuption campaigns and administrative countermeasures that subsequently faded from view until the next round of scandals provided further impetus for reform. The desire to reduce or eliminate corruption was at the core of many enduring innovations for good governance. The major public administration reforms of the late nineteenth and early twentieth centuries-such as the introduction of a meritocratic civil **service** system, and professional management of government ministries and departments, or the creation of more formalized budget, procurement, and audit processes and agencies-had their roots in the desire to avoid earlier abuses of graft and political patronage.
- 3. Recently, the effort to combat corruption has moved to the center of the debate about good governance and economic growth. The impetus behind this move has come from many sources. On the donor side, the end of the Cold War has reduced the willingness of countries providing aid to overlook financial improprieties in light of broader geopolitical interests. Donor fatigue has placed increasing pressure upon foreign assistance agencies to demonstrate that they are delivering maximum value for the money. Many multinational corporations have come to believe their interests are better served by open and transparent competition. At the extremes, the negative example of a handful of "kleptocratic" regimes has underscored the danger of political and social collapse if widespread corruption is allowed to fester unchecked.
- 4. On the recipient side, In countries throughout the Asian and Pacific Region, the citizenry has served notice that it is no longer willing to tolerate gross abuses of the public trust for private gain. The liberalization of the press in many parts of the world has enabled journalists to write more freely about **official** indiscretions. Improvements in education and increased information flow between countries have made their public more aware of **anticorruption** efforts in other countries and less willing to tolerate systematic abuses at home. The rise of new global nongovemment organizations (NGOs) dedicated to fighting **corruption** has helped to bring and keep the issue in the spotlight in both the developed and the developing world.
- 5. Many of these dynamics are likely to exist for at least the next decade or more, resulting in a fundamental change in the context within which multilateral development banks (MDBs) operate. Pressure for more active measures against graft and corruption is no longer likely to be isolated and sporadic. Like questions relating to the environment or women in development, influential and well-connected constituencies both within and outside of the MDB community will press hard to ensure that issues of corruption and good governance remain an important and ongoing element of the development debate.

- 6. In response to these pressures, many international organizations are adopting more robust antiwrruption measures:
  - (i) At a Summit of the Americas in May 1994, the Organization of American States (OAS) pledged to outlaw cross-border bribery and the "illicit enrichment" of officials in the hemisphere. In March 1996, 21 member states of the OAS signed the Caracas Convention, which calls for energetic collective action in four principal areas: preventative measures and international cooperation, transnational bribery, illicit enrichment, and extradition. The Caracas Convention is now in force between the countries that have ratified it: Bolivia, Costa Rica, Ecuador, Mexico, Paraguay, Peru, and Venezuela.
  - (ii) The Organization for Economic Cooperation and Development (OECD) Ministerial Council approved a resolution encouraging its member states to end the tax deductibility of foreign bribes and commissions for **their** multinational. corporations in May 1096. A year later, it approved a full set of recommendations for criminalizing transnational bribery, enacting stricter accounting requirements and external and internal audit controls, tighter public procurement, and enhanced international controls,. In December 1997, the OECD **ratified** a convention making the bribery of foreign officials a criminal offense, on a par with the bribery of local government officials in the country where the corporation is based.
  - (iii) The International Chamberbf 'Commerce recently approved revised rules of conduct that prohibit bribes and recommended that its member associations around the globe, and their member corporations, adopt and apply these tighter rules.
  - (iv) In December 1996, the United Nations General Assembly passed the Declaration Against **Corruption** and Bribery in International Commercial Transactions.
- 7. One of the most forceful proponents of a tough stance on **anticorruption issues** is the World Bank's president, James Wolfensohn. At the annual meetings of the World Bank and the International Monetary Fund (IMF) in October 1996, Wolfensohn characterized **corruption** as a **"cancer"** on the global economy and emphasized that it was time to **"put** teeth into the World Bank's efforts to address it. The managing director of the IMF, **Michel** Camdessus, was equally blunt, noting that Fund officials will henceforth regard **it** as their duty to press for antiwrruption reforms in countries seeking to borrow money. In the wake of the annual meetings, a working group was established under the Development Economics **Vice** Presidency of the World Bank to develop an integrated **anticorruption** strategy. The final report, along **with** accompanying staff guidelines, was endorsed by the World Bank's Board of Executive Directors on 2 September 1097.
- 8. The World Bank's approach envisions a balanced strategy to **combat corruption** resting upon four pillars: (i) preventing fraud and **corruption** in World Bank-financed **projects**; (ii) helping countries that request World Bank **support** in their efforts to reduce **corruption**; (iii) taking corruption more explicitly into **account** in **country** assistance strategies, policy dialogue,

**analytical** work, and the choice and design of projects; and (iv) adding voice and **support** to international efforts to reduce conuption.'

- In August, the IMF took the unprecedented step of suspending the second tranche of an Enhanced Structural Adjustment Facility when one of its member countries failed to demonstrate that it was pursuing adequate measures to reduce the problem of corruption. The World Bank has strongly supported the IMF's move and warned that its own lending will be 'substantially reduced' failing decisive action on the part of that government.\* At the annual meetings of the World Bank and IMF in Hong Kong, China in September 1997, the commitment of both institutions to combat corruption was strongly reaffirmed.
- 10. The 1997 summit of the Group of Seven industrial nations, in Denver, United States, placed particular emphasis upon the role of the MDBs in combating corruption. The communiqué from the preliminary meeting of finance ministers and central bankers in April maintained, 'in view of the corrosive effects of bribery and corruption generally on the achievement of sustainable economic development, growth, and stability, we welcomed the increased attention to these problems on behalf of international financial institutions and the OECD." In June, the final summit statement urged the IMF and the MDBs to strengthen their activities to help countries fight corruption, including measures to ensure the rule of law, improve the efficiency and accountability of the public sector, and increase institutional capacity and efficiency. The international financial institutions were also encouraged to promote good governance in their respective areas of competence and to collaborate fully with the World Bank's effort to establish procurement guidelines that meet the highest standards for transparency and rigor.
- Many of the developing member countries (DMCs) of the Asian Development Bank (ADB) have played an integral role in the growing **anticorruption** movement. In East Asia, several countries that have enjoyed high growth rates in the past have expressed concern that perceptions of corruption can hamper their ability to attract future investment. In 1995, the People's Republic of China passed legislation requiring leading Communist Party cadre levels above the country level to declare their income. Thailand's Prime Minister pledged in January 1997 to clean up the Customs Department, which was creating **numerous** "hidden costs" for foreigners seeking to do business in Thailand. That same month, the President of the Philippines characterized "the nightmare of corruption in public service" as one of the country's most persistent afflictions and ordered all government departments to **submit** monthly progress reports on their fight against corruption within their offices.'
- 12. On the South Asian subcontinent, the problem of **corruption** has become one of the most pressing issues confronting government leaders today. In Paklstan, the Prime Minister has made the effort to dean up government one of the key goals of his new administration. India's President recently characterized corruption as one of the greatest challenges now confronting his **country.**<sup>3</sup>

KR. Narayanan. 1007. 'Next an India for All, Tolerant and Uncorrupt,' editorial, *International Hem/d Tribune*, 13 August.

See World Bank. 1007. He/ping Countries Combat Corruption: The Role of the World Bank, Washington D.C. Cited in Oxford Analytica. 1007. Asia Pacific Dally Brief, 14 August. Other problems cited by IMF include the failure to prosecute the perpetrators of a multimillion dollar financial fraud; irregularities surrounding the award of contracts for two power projects; and the use of extrabudgetary funds to purchase a presidential jet and build an international airport in the president's home town.

#### II. THE ADB'S RESPONSE

- As a major multilateral development institution and one of the leading sources of development funding in Asia, the ADB welcomes this emphasis on combating corruption as part of its broader work on issues of governance and capacity building. The Bank's Board paper, Governance: Sound Development Management, recognizes the importance of accountability for public officials, and transparency and predictability in government operations—critical principles in the fight against corruption. The policy's emphasis upon strengthening the essential prerequisites for effective public administration is designed to ensure that the fundamental building blocks for transparent, predictable, and accountable administration are in place. These building blocks include an appropriate legal framework and effective enforcement mechanisms; a professional, competent, motivated, and meritocratic civil service; transparent procurement practices; effective internal control systems; and a well-functioning independent audit office. Participation, the fourth major principle in the Bank's governance policy, is also of relevance. The experience of Hong Kong, China and Singapore demonstrates that public support is a critical asset in the long-term struggle against official malfeasance.
- 14. At the broadest level, the Bank's stance on anticonuption issues is intended to reduce the burden that widespread, systemic **corruption exacts** upon the governments and economies of the region. More specifically, the Bank's approach is centered **upon three** objectives:
  - supporting competitive markets and efficient, effective, accountable, and transparent public administration as part of the Bank's broader work on good governance and capacity building;
  - (ii) supporting promising **anticorruption** efforts on a case-by-case basis and improving the quality of our dialogue with the **DMCs** on a range of governance issues, including corruption; and
  - (iii) ensuring that Bank projects and staff adhere to the highest ethical standards.
- Sections III and IV will set the stage for the discussion of these objectives by addressing the definitional questions that have surrounded the topic and the costs that corruption imposes upon development. The remainder of the paper will consider the nature of the Bank's response. Section V outlines the Bank's position on anticonuption issues and describes current Bank programs with significant anticonuption components. It also highlights the implications of the Bank's anticonuption policy for current Bank operations, Section VI concludes by highlighting specific next steps for the Bank to take in implementing this policy.

### III. DEFINITIONS OF CORRUPTION

- The term "corruption" is used as a shorthand reference for a **large** range of illicit or illegal activities. Although there is no universal or comprehensive definition as to what constitutes corrupt behavior, the most prominent definitions share a common emphasis upon the abuse of public power or position for personal advantage. The **Oxford** Unabridged **Dictionary** defines corruption as 'perversion or destruction of integrity in the discharge of **public** duties by bribery or favor.' **Webster's** Collegiate Dictionary defines it as 'inducement to wrong by improper or unlawful means (as bribery)." The succinct definition utilized by the World Bank is "the abuse of public office for private gain.' This definition is similar to that employed by Transparency International (TI), the leading NGO in the global anticorruption effort: "Corruption involves behavior on the part of officials in the public sector, whether politicians or civil servants, in which they improperly and unlawfully enrich themselves, or those close to them, by the misuse of the public power entrusted to them." 1
- These definitions are useful but, in the Bank's judgment, they do not give adequate attention to the problem of corruption in the private sector or to the role of the private sector in fostering corruption in the public sector. As a shorthand definition, the Bank defines corruption as **"the** abuse of public or private office for personal gain.' A more comprehensive definition is as follows:

Corruption involves behavior on the part of officials in the public and private sectors, in which they improperly and unlawfully **enrich** themselves and/or those close to them, or induce others to do **so**, by misusing the position in which they **are** placed.

18. A list of illicit behavior typically referred to as "corruption" is presented in Box 1. This catalogue is not exhaustive and is intended to Illustrate the areas of greatest interest and concern to the Bank. Some types of corruption are internal, in that they interfere with the ability of a government agency to recruit or manage its staff, make efficient use of its resources, or conduct impartial in-house investigations. Others are external, in that they involve efforts to manipulate or extort money from clients or suppliers, or to benefit from inside information. Still others involve unwarranted interference in market operations, such as the use of state power to artificially restrict competition and generate monopoly rents.

See World Bank 1997, p. 8. See also Transparency International. 1996. *The Ti Sourcebook*, edited by Jeremy Pope. Berlin: T1, p.1. The World Bank definition Indudes the activities of private agents who subvert public policies and processes for competitive advantage.

## . . . . Box (: An Illustrative List of Corrupt Behaviors

- The design or selection of uneconomical projects because of opportunities for financial kickbacks and political patronage.
- 2 Rice remember and rich distribution, overcharding, or the selection of contractors, supplier and consultants on criteria officer transities lowest evaluated substantially responsive bidder.
- 3. Illicit payments of speed money? to government officials to facilitate the limely delivery of goods and services to which the public is nightfully entitled, such as permits and icenses.
  - A Illicit payments to government officials to facilitate access to goods services and/or information to which the public is not entitled or to algorithms belong access to specify and services to which little legally emitted.
- ক সিন্তাল্য কৈ কি বৃহ্ধান্ত কি লাগ্ৰান্ত কি নাম্প্ৰান্ত কি কিন্তান কৰিবলোৱে লগেন্ত কুলাইলা। বিশ্বিত কুলাইলাইল বিশ্বেমন কি কুলাইলাইল কি কিন্তান্ত কৰিবলোৱে কি বিশ্বনাথিক কি আইলাইলা। বিশ্বনাথিক কুলাইলাইল কেন্দ্ৰ কিন্তান্ত কিন্তান্ত কৰিবলোৱে কিন্তান্ত কৰিবলোৱে কিন্তান্ত কৰিবলোৱে কিন্তান্ত কৰিব
  - हित्र समिन्न्योग्रामीया सं स्थानाचित्रामी सिन्न्योग्रीका का स्वाधिकानी स्थान अंद्रिक को स्थानि क्षित्राच्याच्या वर्षेत्र स्थानाच्या स्थानिक स्थानिका क्षित्र स्थानिका स्थानाच्या है। सिप्रकृतिकांक्षी करित्य सिंग्स असिन्स सिन्न्य क्षित्र स्थानिकाली
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- 19. More narrow definitions of corruption are often necessary to address particular types of illicit behavior. In the area of procurement fraud, for example, the World Bank defines corrupt practice as "the offering, giving, receiving, or soliciting of any thing of value to influence the action of a public official in the procurement process or in contract execution." Fraudulent practice is defined as "a misrepresentation of facts in or to influence a procurement process or the execution of a contract to the detriment of the Borrower, and includes collusive practices among bidders...designed to establish bid prices at artificial, noncompetitive levels and to deprive the Borrower of the benefits of free and open competition." 1
- 20. It is often useful to differentiate between grand corruption, which **typically** involves senior officials, major decisions or contracts, and the exchange of large sums of money; and petty corruption, which involves low-level officials, the provision of routine services and goods, and small sums of money. It is also useful to differentiate between systemic corruption, which permeates an entire government or ministry, and individual corruption, which is more isolated and sporadic. Finally, it is useful to distinguish between syndicated corruption in which elaborate systems are devised for receiving and disseminating bribes, and nonsyndicated corruption, in which individual officials may seek or compete for bribes in an ad hoc and uncoordinated fashion.

### **IV.** THE COSTS OF CORRUPTION

- Corruption has not always been perceived as having a negative impact upon development. In earlier decades, arguments were advanced that it could have beneficial effects. In countries where public sector wages are often low and In some cases may not even be enough to live on, some maintained that it was natural for civil servants to augment their salaries by other means. It was alleged that corruption could advance economic efficiency by helping to restore artificial and administratively determined prices to market-clearing levels. Others maintained that corruption played a useful **redistributive** role, transferring resources from wealthy individuals and corporations to those of more modest means, or that it could serve as a tool of national integration by allowing ruling elites to entice or co-opt fractious political, ethnic, or religious groups. Finally, some scholars have argued that corruption is a natural stage of development. They note that it was generally widespread in many advanced countries until recently, when it was reduced (but not eliminated) through the gradual imposition of public sector reforms over the last century.
- Robert Klitgaard, one of the most astute students of the **problem** of corruption in development, notes that these arguments have several common features? First, they often refer to the benefits stemming from specific illicit acts and do not consider the systemic Impact of corruption. Although a given incident or transaction may have positive results, it may also generate negative externalities that degrade the performance of the system as a whole and compromise the economy's **long-term** dynamic efficiency.

Robert Klitgaard. 1988. Controlling Corruption. Berkeley and Los Angeles: Univenity of California Press, p. 32.

In the movement to harmonize **ADB** procurement standards **with** those of the **World Bank on the** topic **of** corruption, these definitions may also be adopted by the Bank See Section VI.

- Second, many of the alleged benefits from corruption, such as streamlining government transactions or enhancing civil service pay, only appear as such against the background of a public sector that is failing to perform effectively. The experience of economies such as Singapore indicates that patient and persistent efforts toward improved public sector management, by streamlining customs procedures or by paying wages that are competitive with the private sector, for example, are likely to result in greater benefits over time than tolerating relatively high levels of corruption to compensate for these deficiencies.
- Third, corruption encourages people to avoid both good regulations and bad. There is no guarantee that an importer who bribes a customs official to expedite the clearance of badly needed medication one week will not bribe the official to expedite the clearance of illegal narcotics the next.
- 25. The task of evaluating the practical impact of corruption upon a **country's** development is a complicated one that is now being subject to increasing scholarly attention. Although there are instances when illicit acts can improve the economic rates of return, the bulk of the evidence indicates that corrupt actions typically generate far more **costs** than benefits. A study of corruption in one African country, for example, concluded that corruption intensified ethnic conflict, ruined the efficiency of municipal government and federal agencies, crippled the merit system of hiring and promotion, and generated an "atmosphere of distrust which pervades all levels of administration.' A study of an Asian **country** found that in none of the cases under consideration was the money raised through corruption 'directly and productively invested." An extensive study of corruption in another Asian country concluded:

Graft and corruption has strongly affected development efforts negatively, belying the so-called "revisionist hypothesis" prevalent in the West which considers **corruption** as either a necessary step in the development process or a means of speeding it up. Instead [our research] found that corruption leads to the favoring of inefficient producers, the unfair and inequitable distribution of scarce public resources, and the leakage of revenue from government coffers to private hands. Less directly, but no less perniciously, **corruption** leads to loss of confidence in government.\*

**D** 

26. Upon closerinspection, many of **corruption's** alleged distributive, efficiency, and political benefits turn out to be illusory. Rather than enhancing a more equitable distribution of **income**, corruption distorts the allocation of social resources away from those who are legally entitled to them and toward the rich, the powerful, and the politically well connected. Rather than compensating civil servants for poor pay, corruption undermines the merit system and compromises service professionalism and espirit de **corps**. At times, it can even foster **addi-**

Ledvina V. Carino and Josie H. de Leon. 1983. Final Report for the Study of Graft and Corruption, Red Tape

and Inefficiency in Government, cited in Klitgaard. 1988. p. 38.

The African citation is from Herbert **Werlin**. 1979. 'The Consequences of Corruption: The **Ghanaian** Experience,' in Monday U. Ekpo, ed. Bureaucratic **Corruption** in **Sub-Saharan** Afdca: Toward a **Search** for Causes and Consequences. Washington D.C.: University Press of America, p. 253. The second citation is from Kang Sintaek 1978. 'Conclusions and Recommendations,' in a paper prepared for the Fourth Working Meeting on Bureaucratic Behavior and Development, Hong **Kong**, August, cited in Klitgaard. **1988**. p. 37.

tional inefficiencies within the public sector.' Instead of cementing political loyalties, corruption more often breeds public cynicism and resentment toward the political process and those associated with it.

Many studies of the cost of corruption in individual cases paint a disturbing 27. picture of resources lost, squandered, or devoted to suboptimal uses:

- (i) Some estimates calculate that as much as \$30 billion in aid for Africa has ended up in foreign bank accounts. This amount is twice the annual gross domestic product (GDP) of Ghana, Kenya and Uganda combined.\*
- Over the last 20 **years**, one East Asian country is estimated to have lost (ii) \$48 billion due to corruption, surpassing its entire foreign debt of \$40.6 billion.3
- (iii) An internal report of another Asian government found that over the past decade, state assets have fallen by more than \$50 billion, primarily be cause **corrupt** officials have deliberately undervalued them in trading off big property stakes to private interests or to international investors in return for payoffs.'
- In one South Asian country, recent Government reports indicate that \$50 (iv) million daily is misappropriated due to mismanagement and corruption. The Prime Minister stated publicly recently that the **majority** of bureaucrats and the administrative machinery from top to bottom are corrupt.
- In one North American city, businesses were able to cut \$330 million (v) from an annual waste disposal, bill of \$1.5 billion by ridding the garbage industry of Mafia domination. A particular problem was the permeation of regulatory bodies by organized crime."
- (vi) Studies of the impact of corruption upon government procurement policies in several Asian countries reveal that these governments have paid from 20 to 100 percent more for goods and services than they would have otherwise.

in one African country, for example, each imported container shipment is inspected three times by custom officers because of the opportunity for graft and speed payments, rather than conducting a spot check based upon the previous history of the importer, as is the practice in many other countries.

P.E. Pedersen. 1908. 'The Search for the Smoiding Gun,' Euromoney (September): 40.

Philippine Government estimate, cited from Reuter Newswire. 1997. 'Philippines Corruption a 'Nightmare' -Ramos, 11 January. See also *Philippine Star.* 1997. 'Commission on Audit: P1.2 B Lost to Graft Each Year,' 12 June.

internal report, cited from Business Week. IQ93. 'The Destructive Costs of Greasing Palms,' 6 December, p. 133. 5

The News. 1097.28 March.

The **Financial** Times. 1997. 6 June.

Thinapan Nakata. 1978. 'Corruption In the Thai Bureaucracy: Who Gets What, How and Why in its Public Expenditures,' Thai Journal of Public Administration 18 (January): 102-28; Ciive Gray. 1979, 'Civil Service Compensation in Indonesia. Bulletin of Indonesian Economic Studies 15 (March): 85113; and Robert Wade. 1982, 'The System of Administrative and Political Corruption: Canal irrigation in India.' Journal Of Development Studies 18 (April): 287-328. Cited in Kiitgaard. 1888. pp. 3940.

- Corruption can cost many governments as much as 50 percent of their (vii) tax revenues. When customs officials in a Latin American country were allowed to receive a percentage of what they collected, there was a 60 percent increase in customs revenues within one year.'
- (viii) Some estimates of the role of corruption in a European country concluded that it has inflated this country's total outstanding government debt by as much as 15 percent, or \$200 billion. In one city, anticorruption initiatives have reduced the cost of infrastructure outlays by 35-40 percent, allowing the city to significantly increase its outlays for the maintenance of schools, roads, street lamps, and social services.2
- Although almost impossible to value accurately, the indirect costs of corruption 28. can often dwarf its direct costs. Scarce resources are squandered on uneconomical projects because of their potential to generate lucrative payoffs, and priority sectors such as education or health suffer disproportionately. Legitimate entrepreneurial activity is hindered or suppressed. Public safety is endangered by substandard products and construction. Capital is redirected toward more transparent and predictable investment sites. Individuals who would not otherwise engage in illicit behavior decide they have no alternative, and intellectual energy is diverted from more productive pursuits to figuring out ways to "get around the system." In extreme cases, the legitimacy of the public sector itself is called into question, and governments may be confronted with political instability or collapse.
- 29. Although **corruption** is costly, its impact upon development is not uniform. Some countries can tolerate relatively high levels of bribery and graft and continue to maintain respectable rates of economic growth, whereas others cannot Several factors influence the extent to which corruption serves as a brake upon the process of development. At the most basic level, a state's natural resource base and the sources of its comparative advantage play a critical role in its ability to attract investment.' A second factor is the form in which corruption is practiced. in some countries, **corruption** is highly **routinized**. Payoffs are generally known in advance and concentrated at the top in a "one-stop" fashion. Such an approach may reduce transaction costs and add a measure of predictability to investment decisions, making the country inherently more attractive than others where many different officials can demand unspecified and unanticipated payments. Finally, the extent to which money remains in the **country** and is invested in productive economic activity, or flows abroad into foreign bank accounts, will also have an impact upon a nation's ability to tolerate relatively high levels of wnuption and still enjoy decent rates of economic growth.
- In spite of these caveats, the most recent and innovative empirical research demonstrates that-even correcting for variables such as bureaucratic efficiency—countries that tolerate relatively high levels of **corruption** are unlikely to perform as well economically as they would have otherwise. In a study of over 70 countries during the late 1970s and early **1980s,** IMF economist Paolo Mauro found that corruption **"is** strongly negatively associated

Business Week. 1993. "The Destructive Costs of Greasing Palms." 6 December, pp. 134-135. **Business Week. 1993.** "The **Destructive** Costs of Greasing Palms." 6 December, p. 135.

States with rare or valuable natural resources can generally attract more investment than those seeking to compete as a source of low wage, labor intensive manufacturing. Ironically, such resource-rich countries also often enjoy lower growth rates than their poorer counterparts. See. Philip R. Lane and Aaron Tornell. 1996. 'Power, Growth and the Voracity Effect.' Journal of Economic Growth, 1 (June): 213-241.

with the investment rate, regardless of the amount of red tape." Mauro's model indicates that a one standard deviation improvement in the "corruption **index"** will translate into an increase of 2.9 percent of G,DP in the investment rate and a 1.3 percent increase in the annual per **capita** rate of GDP growth.

31. This analysis is supported by other recent studies. Using data from 39 industrial and developing countries that controlled for income, education, and policy distortion, two World Bank researchers found that countries that were perceived to have relatively low levels of corruption were always able to attract significantly more investment than those perceived to be more prone to corrupt or illicit activity. This result held true for both countries where corruption was highly syndicated and predictable, and countries where it was not. <sup>2</sup> Another recent study, which utilized econometric analysis to examine the impact of corruption upon foreign direct investment in East Asia, found that perceptions of corruption had a strong and negative impact upon the flow of foreign investment. According to the study's findings, East Asia is no different from any other region in this regard.<sup>3</sup>

### V. ADB'S POSITION ON ANTICORRUPTION ISSUES

- In light of the discussion above, the Bank affirms that corrupt and illicit behavior is a serious brake upon the development process. The Bank rejects the argument that **corruption's** beneficial effects outweigh its negative consequences, or that it is inappropriate for international financial institutions to address such issues. The Bank notes that experience drawn from the Asian and **Pacific** Region and elsewhere demonstrates that significant progress can be made in the struggle **against corruption** if the proper legal, institutional and policy reforms are in place. The Bank welcomes the growing focus upon anticonuption issues as part of its broader effort to advance the principles of transparency, predictability, accountability, and participation under its governance policy.
- 33. At the broadest level, the Bank's stance on anticorruption issues is intended to reduce the burden that widespread, systemic corruption exacts upon the economies of the region and the development of the Bank's **DMCs.** In keeping with Article **36(2)** of the Charter, Bank initiatives regarding corruption will be grounded solely upon economic considerations and concerns of sound development management. They will not involve interference in the political affairs of a DMC or be influenced by its political character.
- 34. More specifically, the Bank's approach is centered upon three basic objectives:
  - supporting competitive markets and efficient, effective, accountable, and transparent public administration as part of the Bank's broader **work** on good governance and capacity building;

The analysis was conducted by Jose Eduardo Campos and Sanjay Pradhan in conjunction with the 1997 World Development Report. See World Bank 1997. World Development Report 1997, Washington D.C.:

World Bank, pp. 102-109.

Shang-Jin Wei. 1997. 'How Taxing is Corruption on International Investors." Working Paper 6030, National Bureau of Ewnomic Research, Cambridge, MA.

Paolo Mauro. 1995. 'Corruption and Growth.' Quarterly Journal of Economics. 681 (August): 681-711. The citations are from pages 695 and 683, respectively. It should be noted that many of these cross-country econometric studies are based on levels of perceived (versus actual) corruption, and that such studies can have problems in desegregating corruption's effects from those of other variables related to the quality of governance.

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- (ii) supporting promising anticorruption efforts on a case-by-case basis and improving the quality of our dialogue with the **DMCs** on a range of governance issues, including corruption; and
- (iii) ensuring that Bank projects and staff adhere to the highest financial and ethical standards.
- A. Objective No. 1: Supporting Competitive Markets, and Efficient, Effective, Accountable, and Transparent Public Administration
- 35. As a matter of policy, the major thrust of the Bank's anticorruption effort will address this problem as a part of its broader work on governance and capacity building. The Bank's approach seeks to be proactive and to place a premium upon continuous efforts to upgrade the efficiency of markets and the quality of the public sector as a whole. This focus upon prevention over prosecution reflects the belief that most priority governance initiatives have significant positive externalities in the struggle against corruption. Long-term success is more likely to come through patient and persistent economic, legal and institutional reform rather than short-term and largely reactive efforts to punish wrongdoers.'
- There are two priority areas where the Bank will concentrate its broader governance effort: policy dialogue directed toward economic liberalization and **public** administration reform. Regarding the **former**, the Bank can use its dialogue with the **DMCs** to advance policy recommendations that will. help eliminate market distortions and reduce opportunities for rent seeking **on** the part of firms or **officials**. The liberalization of licensing regimes, the opening up of access to foreign exchange **markets**, the reduction of administered prices, the expansion of credit opportunities for small farmers and business people, the removal of subsidies and soft loans to favored companies, and the introduction of a dear distinction between production and regulatory functions are all ways in which policy changes can level the playing field and reduce opportunities for corrupt or illicit behavior. The Bank is already pursuing many of these initiatives in Its dialogue with the **DMCs** (Box 2).

The detection and prosecution of illicit activities has been an important part of successful **anticorruption** efforts. However, the most effective approaches have combined effort6 **toward** prosecution with an even stronger emphasis upon prevention. The Bank's own experience and comparative advantage fall strongly on the side of prevention.

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Loan LVA and IA 2587 Kyrgyz Road repablication Project and histifutional Strengthening of the Road Sector. In June 1996, the Board approved a loan for 350 million to the Kyrgyz Republic for road republication. A component of this project and its associated technical assistance (IA) were destined to open the transport sactor to compatition so itsic destinates are free to choose between competing alternatives on the basis of once and quality of service, and there is no government. Electrification (through regulations, once controls elserinination) includes the precises or other interventions. Detween Compatibility of services are controls.

Long 1503. Cupies Public Sagor Resource Management Programs in Electrician (PP), in Secret approvate a legal of \$450 million and an additional TA grant to the inclusional and cupies to improve the quality of its public sagor management, to suppose the claim variance of salested sagor and the sagor management is infrastructure. A citical objective of the salested sagor follows and capital sports of pass policies and capital policy elaborates to resource the impact of pass policies and capitality of the decision is infrastructure. The decision relative sagor policy decision is infrastructure in the addition of black and talested of the addition of the sagor and talested of the addition of the addition and the addition of the sagor and talested of the addition of the addition and the addition of the addition of the addition and the addition of the addition of the addition and the addition of the addition of the addition and the addition of the

There are several ways in which the Bank's work in enterprise reform and 37. financial markets development, along with its private sector operations, are contributing to increased competitiveness, transparency and accountability. The Bank is supporting a range of policy-based reforms in many countries that are intended to amend banking regulations to allow greater competition and to reduce directed lending while strengthening the capadty of regulatory agencies. This is also true in the area of capital markets, where the Bank is seeking to enhance disclosure practices and improve market surveillance. Through Its private sector operations, the Bank invests in catalytic projects such as ratings agencies, which provide transparency in the capital market by publishing independent **judgments** on the investment quality of debt instruments, thus helping investors make informed investment decisions. The Bank Is also becoming increasingly Involved in strengthening corporate governance in the private companies and Investment funds where it has an equity interest. In the wake of the financial crisis that has affected many countries in the Asian and Pacific Region, these efforts are being rapidly expanded. The Bank is also considering providing support for new initiatives in areas such as money laundering.

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- 38. Particular care must be taken in dealing with issues of privatization. There are often powerful financial and economic rationales for the state divesting from activities where it has little comparative advantage. Preliminary research also indicates that, when done properly, privatization can also help to lower the level of corruption.' However, in many countries the privatization process has often been fraught with allegations of bribery, theft, and embezzlement. To avoid this problem, it is critical that transparent, unbiased, and fully contestable procedures be utilized in the sale of state assets. When the sale involves a natural monopoly, it is also important that capable, independent regulatory agencies be established to provide adequate oversight prior to privatization. Issues of best practice involving corporate governance will also be an important component of Bank loans and TA grants addressing issues of privatization, corporatization and public enterprise management.
- 39. Many basic public administration reforms during **the** late nineteenth and early twentieth centuries came about in **response** to official malfeasance. By focusing as a first priority upon comprehensive public sector reform, the Bank can help its **DMCs** effect changes that will make **corrupt** behavior more difficult to engage in and more readily detected once it occurs. A breakdown of broader reform initiatives with significant antiwrruption components is presented in Appendix 1.
- 40. Turning first to the executive branch, there are several priority areas where efforts to upgrade the **quality** of a country's public administration will pay significant dividends in the struggle against **corruption**. Efforts to strengthen information systems, particularly those relating to financial management, should enhance transparency and accountability, and strengthen the capacity of governments to monitor their expenditures. Measures to strengthen internal audit functions and to ensure adequate control over disbursements can play the dual role of helping to monitor and improve performance while making theft and **embezzlement** more easily detected. Procurement reform, which the Bank **is** already pursuing in a number of **DMCs**, can reduce **costs** while simultaneously making it more difficult to perpetrate fraud and abuse.
- 41. Another area where significant progress can be made is **civil** service reform. As the Bank's Board paper, **Governance:** Sound **Development** Management notes, the cumulative effect of **poor** salaries, low morale and productivity, **uncertain** prospects for career development, and insufficient linkage of merit to promotion can foster pervasive corruption among put& officials.
- 42. The Bank can support a number of initiatives to redress these problems. Measures to strengthen establishment management and control for **civil** service **positions** will help to ensure that there are no 'ghost employees" on the payroll. Efforts to decompress pay scales and improve employment conditions throughout the **civil** service will lower the incentive for illicit behavior. Initiatives to reduce the number of exemptions and special allowances **will** make remuneration more transparent. Measures to improve procedures for recruitment and promotion should help avoid abuses of patronage, nepotism, and favoritism, and help to foster the creation of an independent, meritocratic civil service. Efforts to draft and enforce a **code** of ethics will clarify what is expected of **civil servants** and ensure adherence to appropriate norms of behavior.

Daniel Kaufmann and Paul **Siegelbaum**. 1996. 'Privatization and Corruption In Transition Economies.' *Journal* of *International* Affairs 50 (2): 419-458.

- 43. Finally, one can improve the efficiency and effectiveness of the public sector while simultaneously reducing opportunities for corruption by narrowing its scope for intervention. Within ministries, agencies, and departments, one of the best approaches is the reengineering of business processes. As procedures are simplified and streamlined, the need for 'speed money" payments to expedite services disappears. At a broader level, deregulation, commercialization, and privatization can, under appropriate circumstances, achieve similar objectives. As the sphere of state activity decreases, then as a general rule the opportunity for soliciting bribes will also go down.
- Several 'good governance" initiatives relating to the legislative and judicial branches can also help in the fight against corruption. One important means to enhance accountability is to strengthen the parliament's oversight function and improve the capacity of parliamentary institutions, such as supreme audit agencies, to function effectively. Measures for legal and judicial reform, such as efforts to reduce judicial backlogs through alternate dispute resolution techniques, or to improve courtroom management to ensure cases can be tried in a timely fashion, or to enhance the independence and professionalism of the judiciary, will all have positive externalities in the struggle against corruption. The same is true for efforts to reduce critical skill gaps in areas such as accounting and audit.
- These initiatives are noncontroversial and widely recognized to be the building blocks of solid public sector management. The Bank is already **pursuing** a number of such initiatives within **its** existing portfolio of loans and TA grants (Box 3). They will serve as the core of the Bank's anticorruption effort as part of its broader program for strengthening governance and capacity building.

# B. Objective No. 2: Supporting Promising Anticorruption Efforts on a Case-by-case Basis and Improving the Quality of Dialogue on Governance Issues

- The Bank may also be called upon to assist its **DMCs** in pursuing explicit **anticorruption** programs. Such assistance could include efforts to develop a national anticorruption strategy; improve the ability of the courts to try corruption cases; respond to requests from legislators and government officials for legal or technical assistance **(TA)** in drafting anticorruption statutes or professional codes of conduct; strengthen the legal mechanisms for review of administrative action, e.g., the creation of **an** ombudsman or provision for judicial review, or improve the **capacity of anticorruption agencies** to detect or prosecute illicit behavior.
- The Bank will **give** careful consideration to any request from **a** DMC for assistance in developing an **anticorruption** effort Since these activities are likely to be **politically** delicate and require detailed knowledge of the particular circumstances surrounding each case, the Bank will provide staff with flexibility and discretion in pursuing such initiatives on a case-by-case basis. Bank assistance should be guided by three principles: (i) the assistance must be requested by the DMC government; (ii) the request must be consistent with the Bank's broader country operational strategy and ongoing efforts in the field of **governance** and capacity building; and (iii) the request should fall in an area where the **Bank** has or **can** provide relevant expertise.

# Box is Examples of ADB Loans and Grants for Good Governmes with Anticorruption Components

RETA 5688: Regional Longeterm Audit Training Programs for Members of the Asian Organization of Supreme Audit Institutions: This initiative or \$1.0 million yas approved by the Board instance 1996it anyisions a five year program to strengthen regional training programs for supreme Budit Institutions and to appreciable the training and comments auditability of individual audit Institutions.

TA 2833 Strangmenting the Legal Framework for Customs Administration in the recopies Regulate or Salar to the TA program for Salar (100 Mas approved by the Edglet in October 1994). Its objectives were to establish Geranics cancel Administration (CGA) in (1) proposing as we established teglebrios and requisitions relating to solder control or intercalional or property define application of the extensional property define and extension splitting (11) established and ending the ending of the established and extension excellent and extensions and extensions applicate and expenditions and interpretabilities are specifically interpretable for COA section indications and interpretabilities for COA section indications and interpretabilities for COA section indications in indicates

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48. In a similar fashion, the Bank will consider supporting regional **anticorruption** efforts; workshops, seminars, conferences, and training activities; research and publications

dealing with **anticorruption** issues; and possible collaboration with local and international **NGOs** whose mission or work program advances such initiatives.

- 49. Staff should exercise caution in addressing several sets of **initiatives** that will **typically** remain beyond the Bank's scope of involvement. They include efforts to influence the domestic debate within the **DMCs** regarding a particular anticorruption strategy or set of anticorruption initiatives; anticorruption programs that are highly politicized and targeted at a particular individual or political party; and initiatives that are largely cosmetic in nature and designed to foster the illusion of progress without the substance., The Bank should not **provide** assistance to any anticorruption measures unless there is an understanding with the DMC over the nature and scope of these initiatives and their importance within that country's overall development strategy.
- The Bank has several mechanisms for engaging in dialogue with the **DMCs** on issues of governance (including corruption), ranging from the country operational strategy and the country assistance program discussions, to country portfolio review missions, to project appraisal, implementation, and review missions. Bank staff charged with country strategy and program formulation, including the drafting of the country operational strategy and country assistance program documents, as well as staff responsible for loan or TA projects, should address conuption in the context of broader governance and capacity building issues. They should be knowledgeable about issues of corruption and its impact within **their** particular geographic and/or **sectoral** sphere of operations. They will use these mechanisms to discuss and recommend ways in **which** the Bank can help advance **the** principles of sound development management, induding measures that would help to combat conuption, in any country where corruption affects Bank projects and the country's general prospects for economic growth.
- 51. The country portfolio review missions and project review missions provide a useful venue for discussing the policies and **practices** that impede the effident implementation of Bank projects. Under most circumstances, staff who suspect that conuption may have occurred or be occurring within a given Bank project should follow the procedures outlined in paragraph 64 and report the matter to the Office of the General Auditor (**OGA**), who will determine the optimal course of action. In rare cases where rapid follow-up actions may be needed, staff can address such issues explicitly with **the relevant** company; executing agency, or appropriate investigative agendes after **clearance from** their director **and the** Office of the General Counsel (OGC). Any discussion with a given firm or government agency should, however, be limited to a specific Bank operation or set of operations.
- 52. Consistent with the Bank's Media Guidelines, the President, vice presidents, and heads of offices or departments can speak to the press about Issues of corruption as they deem necessary in the conduct of Bank operations. Other Bank staff are free to discuss issues of corruption in general terms, provided they follow the procedures prescribed in the Media Guidelines. However, they should not speak to the press about either specific examples of corruption among Bank suppliers or in DMCs, or the general level of corruption within a company or nation without previously receiving clearance from the vice president concerned or, In his or her absence, the Bank's chief information officer.

- C. Objective No. 3: Ensuring Bank Projects and Staff Adhere to the Highest Ethical Standards
- 53. If Bank efforts to reduce illicit behavior between its **DMCs** and suppliers and contractors are to be credible, it is essential that Bank staff be beyond reproach, and the Bank's internal regulations and procedures support the highest ethical standards. Toward this end, the third pillar of the Bank's **anticorruption** policy calls for more robust internal measures to enhance the integrity of Bank operations. These measures **will** take place along five dimensions: (i) maintaining the integrity of Bank lending and TA operations; (ii) strengthening the Bank's procurement policy; (iii) updating the Bank's Code of Conduct and creating independent internal reporting mechanisms to address allegations of corruption among Bank staff or within Bank operations; (iv) improving the quality of oversight and management of Bank loans and TA grants; and (v) ensuring that all Bank staff are familiar with the anticorruption policy and act in a manner consistent with both the letter and the spirit of this policy.
  - 1. Maintaining the Integrity of Bank Lending and TA Operations
- 54. If there is credible evidence of corruption in a Bank-financed loan or TA grant, the Bank will address the issue in consultation with the relevant country during project review or country portfolio review missions. Breaches of specific loan regulations or covenants **could** result in a decision by Management to blacklist the firm involved, suspend disbursements, or **cancel** the loan.
- In keeping with the evolving practice of IMF and the World Bank, Management and staff will consider issues of corruption more explicitly in the formulation of the country operational strategy and the country assistance program. Cases may occur in which corruption has reached such proportions that it poses a significant impediment to the probity of Bank operations or the attainment of a country's fundamental development objectives. Under such circumstances, Management **could** elect to lower or suspend Bank lending and TA operations to that country after consultation with the country and the Board.
- **56.** Conversely, situations may also exist where a given country has made **significant** progress in improving the efficiency, effectiveness and integrity of its public and private sectors. Under such circumstances, Management may elect to accelerate the lending program or provide additional TA resources to ensure sustainability of the reforms.
- In light of the complex and highly differentiated nature of corruption, it is important that Bank Management and staff be granted some degree of flexibility in dealing with individual cases within the parameters laid out in this policy. While acknowledging the need for fairness and consistency in its operations, and strongly affirming the importance of a **"zero** tolerance" policy when credible evidence of corruption exists among Bank staff or projects, the Bank notes that different types of corruption will require different responses. There is a need for careful judgment based on accurate information and the specifics of the situation. The Bank's antiwnuption effort will place particular emphasis upon the implementation of practical and 'cost-effective prevention control measures, in a fashion consistent with the Charter principle of 'economy and efficiency."

### 2. Procurement Reform

An Anticorruption Task Force chaired by the Central Operations Services Office was recently convened to examine Bank procurement policy. The Task Force considered various anticorruption measures adopted by the World Bank in July 1996, in which it is required that borrowers, bidders, suppliers, and contractors "observe the highest standard of ethics" during the procurement and execution of contracts. 

'In 'implementing this approach, the World Bank will:

- (i) reject a proposal for an award if it **determines** that the bidder recommended for the award has engaged in corrupt or fraudulent practices in competing for the contract in question;
- (ii) cancel the portion of the loan allocated to a contract for goods or works if it at any time determines that corrupt or fraudulent practices were engaged in by representatives of the borrower or a beneficiary of the loan during the procurement or the execution of that contract, without the borrower having taken timely and appropriate action satisfactory to the World Bank to remedy the situation;
- (iii) declare a firm ineligible, either indefinitely or for a stated period of time, to be awarded a World Bank-financed contract if it at any time determines that the **firm** has engaged in corrupt or fraudulent practices in competing for, or in executing, a World Bank-financed contract; and
- (iv) have the right to require that in contracts financed by a World Bank loan a provision be included requiring suppliers and contractors to **permit** the World Bank to inspect their accounts and records relating to the performance of the contract and to have them audited by auditors appointed by the World Bank.
- 59. Similar provisions were introduced in the World Bank's Guidelines for Selection and **Employment** of Consultants. On 2 September 1007, the World Bank's Board **agreed** to an amendment to procurement guidelines to 'accommodate a "no bribery **pledge"** in the bid form, which can be inserted into World Bank-financed projects at the request of the borrower and will obligate firms to observe local laws with respect to the bribing of government officials.
- The Task Force considered these and other measures, **which** were discussed with Management. In line with the recommendation of the Group of Seven industrial nations, and having taken into account the advantages of **harmonizing** practice among the **MDBs** with regard to procurement and the engagement of consultants, the Bank will introduce anticorruption **provisions** effectively identical to those adopted by the World Bank for the rejection of proposals, loan cancellation, declaration of ineligibility, and inspection rights, as set forth in paragraph 58. The Bank will also introduce an optional 'no bribery pledge" in the bid form which will be similar to that of the World Bank. Following the adoption of the

R96-112/1: Proposed Amendments in the Bank's Loan Documents for the Purpose of Making Them More Effective in the Fight Against Fraud and Corruption, International Bank for Reconstruction and Development, 23 July 1996.

**Anticorruption** Policy Paper by the Board, changes to this effect will be incorporated in the Bank's Guidelines for Procurement and the Guidelines on the Use of Consultants by the Asian Development Bank and its **Borrowers** and submitted to the Board for approval. The text for these changes is provided in Appendix 2. The Guidelines will further be supplemented by provisions in the Bank's Loan Regulations allowing the Bank to cancel loans where there is evidence of corruption or fraud in connection with the award of a contract being financed by the Bank. <sup>1</sup> The text of these changes is provided in Appendix 3.

- In addition to introducing these new measures, existing Bank guidelines will be applied more rigorously and systematically to ensure greater fairness and transparency in the procurement process. Particular attention will be devoted to eliminating delays and requests for extensions in the **prequalification**, bid evaluation, contract award, advance payment, project start-up, and progress payment phases. Greater effort will also be devoted to scrutinizing the number and scope of change orders, including the introduction of random audits, with the aim of **ensuring the** appropriateness of such requests. When the contract is to be financed wholly or partly by the Bank, the contract documents shall include an undertaking by the contractor that no fees, gratuities, rebates, gifts, commissions or other payments, other than those shown in the bid, will be given or received in connection with the procurement process or in the contract execution.
- With regard to the Bank's private sector operations, procurement issues are most relevant in the financing of infrastructure projects. In a fashion consistent with the Working Paper, *Review of Private Sector Operations*, sponsors for infrastructure projects must have been selected by the host government in a transparent manner, preferably through competitive bidding. If it is a negotiated project, the engineering, procurement and construction contract for the project must be competitively bid.

# 3. Updating Code of Conduct and Creating Independent Internal Reporting Mechanisms

- OGC, in consultation with the Budget, Personnel and Management Systems Department (BPMSD), drafted amendments of Section 4 of Administrative Order No. **2.02** to extend its..scope to cover matters concerning business affiliations and private activities, financial interests, investments and trading activities, and the disclosure of financial and business interests. The purpose of these amendments was to prevent the occurrence of a conflict, or the appearance of such a conflict, among staff members between their personal interests, and their duties and responsibilities as staff members. On 28 May 1998, Management endorsed these changes, and Section 4 has now become a comprehensive Code of Conduct applicable to all staff members of the Bank.
- Additional measures are necessary to ensure that the Bank's internal policies and procedures for addressing issues of corrupt or illicit behavior are consistent with those of the other **MDBs** and evolving best practice. Currently, there are no publicized Independent channels whereby incidents of corruption can be reported for investigation. Under this policy, OGA **will** serve as the initial point of contact for allegations of fraud and **corruption in Bank** projects **or** among staff. In consultation with the Strategy and Policy Office (SPC), **OGC**, BPMSD, Central Operations Services Office (COSO), and other relevant departments, **OGA**

Office of the General Counsel. IG88. *Ordinary Operations Loan Regulations*. **ADB, Manila**. Office of the General Counsel. 1982. Special Operations Loan **Regulations**. ADB, Manila.

will consider appropriate measures to be adopted under this policy to ensure that all Bank staff and projects adhere to the highest standards of ethical conduct.

on a particular case, they can bring it to the attention of Management, who can determine if the case should be resubmitted to OGA for further review, sent to an independent investigator or audit firm for examination, or dismissed if no further action is warranted. A subset of potential cases could also qualify for consideration by the Inspection Committee, provided that they met the criteria for inspection **outlined** in **Establishment** of **an** Inspection Function and the Inspection **Procedures** approved by the inspection Committee on 9 October 1996.

### 4. Improving the Quality of Oversight

- 66. The Bank will undertake a number of measures to enhance the **quality** of project monitoring and audit. These measures will improve the overall quality and effectiveness of Bank-financed projects, thereby ensuring the integrity of Bank operations and making **corrupt** or illicit behavior more difficult to perpetrate and more readily detected should it occur.
- 67. The capacity of OGA will be strengthened to enable it to address anticorruption issues effectively. Specialized training in forensic accounting and other investigative techniques will be provided, and be extended to select financial analysts and project implementation officers. Additional staff with specific skills in these areas will be recruited. Ongoing OGA efforts to streamline internal work procedures to free up greater resources for audits of high-risk and high-impact areas. will continue. OGA will devote more time to conducting audits of project procurement-related activities, which will help prevent and detect corruption or other forms of fraud. In collaboration with supreme audit institutions in the Bank's **DMCs,** OGA will also begin a series of random audits of Bank projects to monitor financial compliance and physical progress. OGA will strengthen its exchange of information with supreme audit institutions in Bank **DMCs, and—working** in collaboration with other Bank departments-it will play an active role in assessing the need to upgrade the audit capability of such institutions. OGA will also consider ways in which project audit reports can be made more accessible and user-friendly to operations. staff. The effectiveness of these measures will be evaluated after the first year and additional steps will be considered as needed.
- In the context of the recommendations of the Task Force on Improving Project Quality, more resources are already being made available to improve the frequency, duration and quaiii of **project administration missions.** Care will be taken to broaden **the** technical expertise of these missions and to ensure that staff with relevant qualifications participate, **particularly in** the financial, managerial, and policy areas. Although it may not be possible to upgrade the quality of supervision for all projects across the board, additional resources will be

Doc. R225-95, Establishment of an Inspection Function. 10 November 1985. Since many areas where corruption is most likely to occur (such as procurement or the selection of consultants) fall beyond the Bank inspection Committee's mandate, staff anticipate that relatively few cases of alleged corruption are likely to be brought before the Committee.

Asian Development Bank 1995. Report of the Task Force on Improving Project Quality. Manila, pp. 22-26.

directed toward upgrading the supervision of projects that are particularly at risk and to initiating a program of random audits to monitor project implementation.'

- The relevant sections in the *Project Administration Instructions* and the Loan *Disbursement Handbook* will be revised to require that qualified accountants(s) be recruited by the executing or implementing agency and that robust internal control systems and accounting systems be in place for a project before loan disbursement can be made. Consideration will be given to designing and utilizing appropriate efficiency indicators to monitor financial and physical progress on a quarterly basis, and any variances between targeted efficiency performance and actual performance must be justified. The quality of the Bank's management **information** systems will be enhanced to provide managers with more timely information for monitoring project processing, loan administration and the status of mission budget utilization.
- 70. When there is compelling evidence that corrupt or illicit activities have hampered the effectiveness of Bank projects or lowered their rate of return, this problem should be explicitly noted in Bank documentation, including project supervisory reports, project completion reports, project evaluation reports, performance audit reports, and other relevant documents so that appropriate remedial action can be considered. Managers and staff should avoid using opaque or euphemistic language that may obscure the nature of the **problem**.<sup>2</sup>

### **5.** Advancing Staff Awareness

- 71. These measures will be ineffective if Bank staff are unfamiliar with the provisions of the Bank's anticorruption policy and Code of Conduct or fail to exercise due diligence in the performance of their duties. While it is not the intention of this policy to turn Bank staff into "police officers," or to make the objective of reducing corruption paramount over other development goals, all departments and staff have a compelling **obligation** to ensure the integrity of Bank operations within their respective areas of responsibility. Bank staff will be required to familiarize themselves with the content of this policy and staff guidelines, and be prepared to respond appropriately as required.
- 72. The integrity of the Bank staff is one of the institution's greatest assets, and staff violations of the Bank's Code of Conduct or other relevant guidelines will be dealt with severely. Any allegation of corrupt or illicit behavior by Bank staff should be turned over to OGA, who-in conjunction with the relevant Bank departments-will determine the credibility of the accusations and the need for further investigation. Credible claims will be investigated promptly, thoroughly, and confidentially by OGA and BPMSD, who can draw upon, additional expertise within or outside of the Bank as needed. In accordance with the disciplinary procedures outlined in Administrative Order No. 2.04, staff found guilty of such behavior will be subject to a number of sanctions, including reassignment, demotion, suspension without pay, restitution and/or forfeiture of pay, termination and summary **dismissal.** These sanctions will

<sup>2</sup> 'For an excellent example of how the topic of corruption can be dealt with candidly yet diplomatically in Bank documents, see Post Evaluation Office. 1997. Special Study on Issues Pertaining to the Engagement of Consultants in Bank Loan Projects and Their Effect on Project Performance. ADB, Manila.

Guidelines will be issued for implementation of the proposed Anticonuption Policy. Prior to this, staff will examine the ways in which Bank operations can be streamlined and cost-effective measures for strengthening project monitoring and supervision can be introduced.

Section 5 of Administrative Order No. **2.04** provides for appeals procedures to the Appeals Committee and ultimately to the Administrative Tribunal.

apply equally to situations in which staff improperly and unlawfully enrich themselves and/or those close to them, and circumstances in which they induce others to do so.

73. To advance staff awareness, SPO, OGC, OGA, and BPMSD will collaborate in producing a series of internal training workshops and seminars to inform staff about the Bank's policy and to address the issues and options involved in assisting the efforts of DMC governments, suppliers, and contractors to combat corruption.

### VI. CONCLUSION AND RECOMMENDATIONS

- 74. This paper recommends a number of concrete measures for establishing the Bank's anticorruption policy. These measures can be broken down along three lines: revisions of Bank policy and staff guidelines, new programming and project management initiatives, and internal administrative changes.
- 75. The following policy recommendations are submitted for consideration and approval by the Board:
  - (i) Adopt the approach and recommendations. contained within this document as a policy paper and as a Management directive in the form of staff instructions.
  - (ii) Approve the revisions to the Bank's guidelines for procurement and on the use of consultants and the proposed amendment to the Bank's ordinary and special operations loan regulations as set forth in Appendixes 2 and 3.
  - (iii) Consider additional changes in the *Project Administration Instructions* and *Loan Disbursement Handbook* to strengthen financial controls and improve reporting requirements.
- 76. The paper recommends the following changes in Bank programming and project management:
  - (i) Continue to expand the Bank's assistance on issues of governance and capacity building, with particular attention to promoting market liberalization and public administration reform.
  - (ii) Give increased emphasis to strengthening key institutions for advancing transparency and accountability in the **DMCs** (such as supreme audit agencies, procurement agencies, regulatory agencies, ombudsman **offices**, etc.) as part of the Bank's broader emphasis upon governance and capacity building.
  - (iii) Where appropriate, support regional initiatives and research on advancing accountability and transparency in the Asian and Pacific Region through TA grants.

- (iv) Upgrade the quality of supervision during project implementation and strengthen project review missions, with particular emphasis upon those projects most at risk.
- (v) Develop a series of training seminars, workshops, etc., on the Bank's anticorruption policy and how staff can best advance integrity within Bank operations and in collaborative work with the **DMCs**.
- (vi) Publish a simplified brochure and other information materials describing the Bank's anticorruption policy for public dissemination.
- 77. Finally, the paper recommends the following administrative changes in Bank operations at the department/office level:
  - (i) Enforce current procurement guidelines more rigorously to avoid unnecessary delays, extensions, and excessive change orders.
  - (ii) Designate OGA as the initial point of contact for alleged incidents of corruption among Bank projects and staff, and instruct OGA to work out appropriate procedures for performing this function in consultation with relevant Bank departments.
  - (iii) In consultation with BPMSD, consider increasing **OGA's** staff complement to enable it to better fulfill its responsibilities under this policy.
  - (iv) In consultation with BPMSD and COSO, consider cost-effective ways to strengthen project monitoring' and supervision, and any additional resources that may be necessary to perform these tasks.
  - (v) Direct OGA and BPMSD to collaborate in providing training in forensic accounting and other investigative techniques to select OGA staff, financial analysts, and project implementation **officers**.
  - (iv) Direct OGC and BPMSD to conduct a series of seminars and/or other informational activities to inform Bank staff about the revisions to Administrative Order No.2.02; Section 4 regarding the staff Code of Conduct, which were endorsed by Management on 28 May 1998.
- 70. To monitor and coordinate the Bank's efforts with respect to anticorruption initiatives and programming, the departments and offices concerned will be requested to provide SPO, OGA and OGC (in respect of legal frameworks and legal issues of relevance to other areas of action) with periodic appraisals on **ways** in which they are implementing the policy's provisions.
- 79. After Board approval of the Bank's operational policy on anticorruption issues, a Board paper will be circulated in due course analyzing the Bank's experience with the anticorruption policy, proposing modifications to the operational approach as necessary, and indicating more specific budgetary and other resource implications.

## **APPENDIXES**

Number	Title	Page	Cited On (page, para.)
1	Breakdown of Governance and Capacity	, 26	14,39
2	Building Initiatives with Anticorruption Elements  Proposed Revisions to the Bank's Guidelines for Procurement Related to Anticorruption	28	20,60
3	(Sections 2.14 and 2.15)  Proposed Amendment to the Bank's Ordinary and Special Operations Loan Regulations	30	20,60

# BREAKDOWN OF GOVERNANCE AND CAPACITY BUILDING INITIATIVES WITH STRONG ANTICORRUPTION ELEMENTS

โล้ง อาการสมาชาติการ เกาะการ เ	sype of intervention	E temples
Executive Branch Civil Service Commission	Revise pay and benefits to ensure comparability with alternative employment opportunities	TA 2616 to Sri Lanka for Public Administration Refon
	<ul> <li>Strengthen measures for establishment monitoring and control</li> </ul>	
	<ul> <li>Develop and widely publicize civil service code of ethics</li> </ul>	
Ministry of Finance/Ministry of Development	<ul> <li>Strengthen management control and information systems</li> </ul>	TA 2538 Improved Budget Management in Micronesia
	Strengthen expenditure monitoring and control	Loan 1506 for India Gujarat Public Sector Resource Man- agement Program
	<ul> <li>Support for strengthening procurement guidelines</li> </ul>	<b>TA</b> 2701 Institutional Strengthening of the National Office of Procurement Evaluation in Vietnam
Various Executive Branch Ministries, Agencies and Departments	<ul> <li>Streamlining and Reengi- neering business proc- esses to reduce opportu- nities for the payment of speed money</li> </ul>	TA 2186 Strengthening the Legal Framework for Customs Administration in the PRC
	<ul> <li>Institute measures to make the agency/citizen interface more transparent and user-friendly, such as name tags, document re- quirements, posted fee schedules, etc.</li> </ul>	TA 2459: Technical Assistance to Nepal for Efficiency Enhancement of Customs Operations

ाल सुध्यस्य सामग्र	เห็ออากูเมื่อผ้ามักข้า	Semples .
Legislative Branch Supreme Audit Agency	Enhance capacity and independence of Supreme Audit Agency	RETA 5688 Regional Long- Term Audit Training Program for Members of the Asian Organization of Supreme Audit Institutions
		TA 2463 for Institutional Strengthening of the Office of the Auditor General in Fiji
Parliamentary Research institutions	Strengthen capacity of Parliament to serve inde- pendent watchdog func- tion	USAID/CRS Efforts to Strengthen Parliamentary Capacity in Economies in Transition
Ombudsman Office, etc.	Strengthen access of citi- zens for independent re- dress of grievances	TA 2599 Civil Service Reform Implementation for Marshall <b>Islands</b> -
		UNDP Project on Policy Coordination and Governance in the South Pacific
Judicial Branch Reducing Judicial Backlog	Developing mechanisms for alternative dispute resolution	TA 2779 for Alternative Dispute Resolution in India
Strengthening Primary Institutions: the Judiciary and Ministry of Justice	Continuing education for judges and lawyers	TA 2727 Restructuring and <b>Capacity</b> Building in Mongolia's Ministry of Justice
Strengthening Secondary Institutions: Law Schools and Local Legal Research	Introduce updated court management systems and information systems	
Civil Society Business-Government Councils	Providing feed-back loops between business and government on general good governance issues	

# PROPOSED REVISIONS TO THE BANK'S GUIDELINES FOR PROCUREMENT RELATED TO ANTICORRUPTION <sup>1</sup>

In keeping with evolving best practice among Multilateral Development Banks, Sections 2.14, 2.15 and 2.16 of the Bank's Guidelines for Procurement will be modified as follows:

### Fraud and Corruption

- 2.14 It is the Bank's policy to require that borrowers (including beneficiaries of Bank loans), as -well as bidders/suppliers/contractors under Bank-financed contracts, observe the highest standard of ethics during the procurement and execution of such contracts. In pursuance of this policy, the Bank:
  - (a) defines, for the purposes of this provision, the terms set forth below as follows:
    - (i) "corrupt practice" means behavior on the part of officials in the public or private sectors by which they improperly and unlawfully enrich themselves and/or those close to them, or induce others to do so, by misusing the position in which they are placed, and it includes the offering, giving, receiving or soliciting of any thing of value to influence the action of any such official in the procurement process or in contract execution: and
    - (ii) "fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of the borrower, and includes collusive practices among bidders (prior to or after bid submission) designed to establish bid prices at artificial, non-competitive levels and to deprive the borrower of the benefits of free and open competition;
  - (b) will reject a proposal for award if it determines that the bidder recommended for award has engaged in corrupt or fraudulent practices in competing for the contracts in question;
  - will cancel the portion of the loan allocated to a contract for goods or works if it at any time determines that corrupt or fraudulent practices were engaged in by representatives of the borrower or of a **beneficiary** of the loan during the procurement or the execution of that contract, without the borrower having taken timely and appropriate action satisfactory to the Bank to remedy the situation;
  - (d) will declare a firm ineligible, either indefinitely or for a stated period of time, to be awarded a Bank-financed contract if it at any time determines that the firm has engaged in **corrupt** or fraudulent practices in competing for, or in executing, a Bank-financed contract; and

Similar provisions will be inserted into the Bank's Guidelines on the Use of Consultants by the Asian Development Bank and Its Borrowers.

- (e) will have the right to require that, in contracts financed by **a** bank loan, a provision be included requiring Suppliers and Contractors to permit the Bank to inspect their accounts and records relating to the performance of the contract and to have them audited by auditors appointed by the Bank.
- 2.15 With the specific agreement of the Bank, a borrower may introduce, into bid forms for large contracts financed by the Bank, an undertaking of the bidder to observe, in competing for and executing a contract, the country's laws against fraud and corruption (including bribery), as listed in the bidding documents. A footnote should also be inserted into documents where such a pledge has been inserted noting **that it** has been placed there at the request of the borrower.
- 2.16 When the contract is to be financed wholly or partly by the Bank, the contract documents shall include an undertaking by the contractor that no fees, gratuities, rebates, gifts, commissions or other payments, other than those shown in the bid, have been given or received in connection with the procurement process or in the contract execution.

# PROPOSED AMENDMENT TO THE ORDINARY AND SPECIAL OPERATIONS LOAN REGULATIONS

Section 8.03 of the Ordinary Operations Loan Regulations and the Special Operations Loan Regulations will be amended to read as follows. The relevant revisions have been underlined:

Section 8.03. Cancellation by the Bank. If (i) the right, of the Borrower to make withdrawals from the Loan Account shall have been suspended with respect to any amount of the Loan for a continuous period of thirty (30) days, or (ii) at any time the Bank determines, after consultation with the Borrower, that any amount of the Loan will not be required for the purposes of the Project, or [iii) at any time the Bank determines, with respect to any contract to be financed out of the proceeds of the Loan, that **corrupt** or fraudulent Practices were enaaaed in by representatives of the Borrower or of a beneficiary of the Loan during the procurement/consultant selection or the execution of such contract, without the Borrower having taken timely and appropriate action satisfactory to the Bank to remedy the situation. or (iv) at any time, the Bank determines that the Procurement of any contract to be financed out of the **proceeds** of the Loan is inconsistent with the procedures set forth or referred to in the Loan Agreement, or (v) by the date specified in the Loan Agreement as the closing date for withdrawals an amount of the Loan shall remain unwithdrawn from the Loan Account, the Bank may by notice to the Borrower and the Guarantor, if any, terminate the right of the Borrower to make withdrawals with respect to such amount or contract. Upon giving of such notice, the amount of the Loan or the relevant portion thereof shall be canceled.